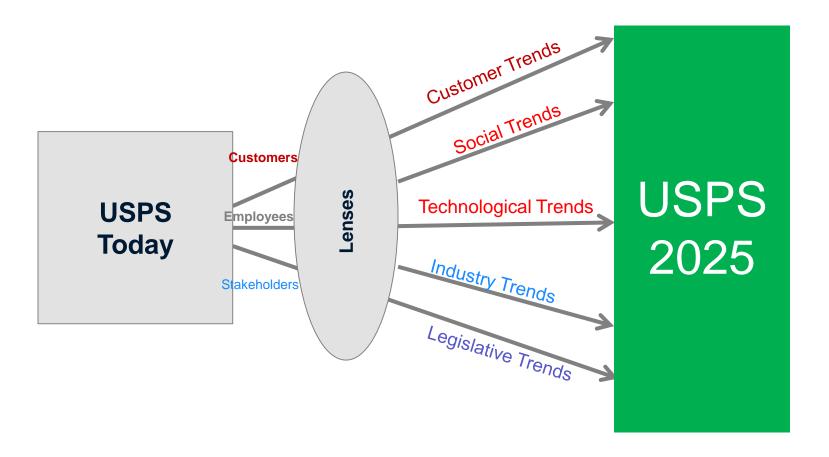


Federal Foresight Round Table

Emerging Trends in Global Commerce & the Postal Sector

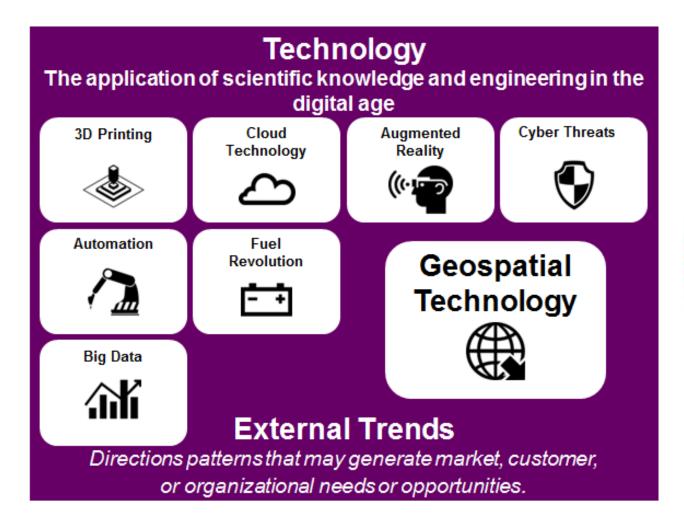
By Nii-Kwashie Aryeetey & Preston Finley

How We Form Directional Patterns That May Generate Market, Customer or Org Risks & Opportunities



Research revealed 23 emerging trends with the potential to significantly impact global commerce and the postal industry









Social

Patterns of human interaction, movement and preference

Do-It-Yourself Consumer



Shifting Demographics



Social Responsibility



Utilization Affiliation



Collaborative Consumption



Makers Movement



Urbanization



Simplicity



External Trends

Directions patterns that may generate market, customer, or organizational needs or opportunities.



Industry

New developments shaping how businesses are organized and how transactions take place

Emerging Markets



Public-Private Partnerships



Next-Gen Workforce



Same-Day Delivery



Declining Infrastructure



Increased Customization



E-Commerce



External Trends

Directions patterns that may generate market, customer, or organizational needs or opportunities.





The digitization, storage, analysis, and retrieval of everything

Customizing products, marketing, and interactions





Combining GPS, sensor, and camera data to operate self driving cars

Using predictive analysis for anticipatory shipping of products







3D Printing

Anyone can create specialized objects anywhere

The printer has evolved away from just paper, allowing the creation of items based on a digital models





3rd Party 3D printing services

And GE is talking about printing plane parts







Collaborative Consumption

Sharing access to under-utilized products

or services



Rent the Runway Over 25,000 high-end dresses

It's an Uber for Things with UberRUSH

